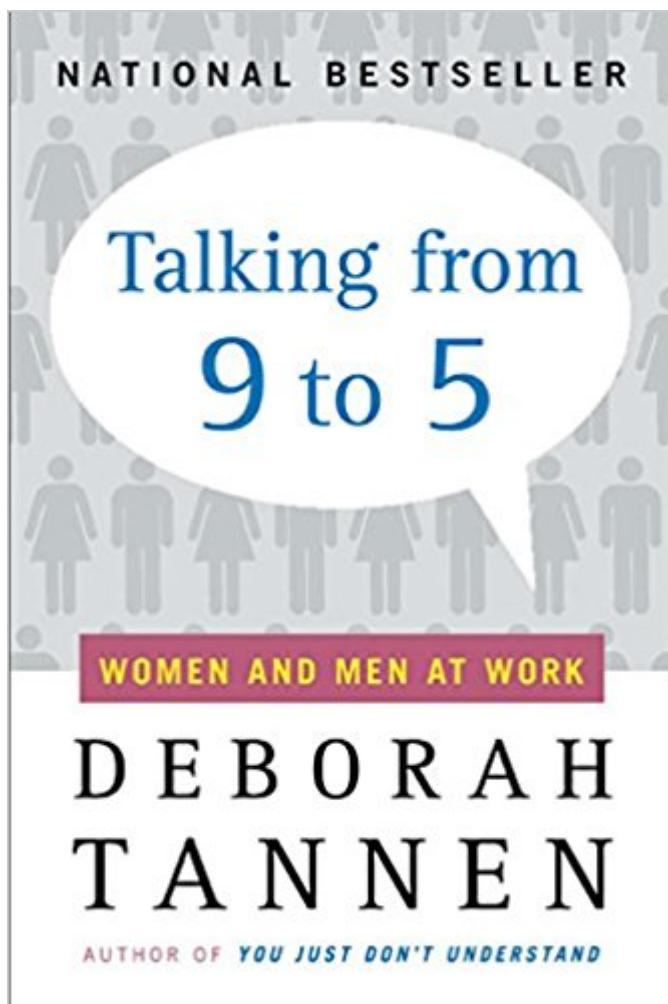


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# Talking From 9 To 5: Women And Men At Work



## **Synopsis**

Your project went off without a hitch--but somebody else got the credit...You averted a crisis brilliantly--but no one noticed...You came to the meeting with a sensational idea--but it was ignored until someone else said the same thing...HOW CAN YOU GET CREDIT & GET AHEAD?In her extraordinary international bestseller, You Just Don't Understand, Deborah Tannen transformed forever the way we look at intimate relationships between women and men. Now she turns her keen ear and observant eye toward the workplace--where the ways in which men and women communicate can determine who gets heard, who gets ahead, and what gets done.An instant classic, Talking From 9 to 5 brilliantly explains women's and men's conversational rituals--and the language barriers we unintentionally erect in the business world. It is a unique and invaluable guide to recognizing the verbal power games and miscommunications that cause good work to be underappreciated or go unnoticed--an essential tool for promoting more positive and productive professional relationships among men and women.

## **Book Information**

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## **Customer Reviews**

Tannen probes the way gender roles shape the ways men and women communicate in the workplace, and how these differences lead to misunderstandings. Copyright 1995 Reed Business Information, Inc.

Tannen (You Just Don't Understand, Morrow, 1990) describes differences in men's and women's public communication as found within the business setting. These differences appear to influence

actual perceptions of worker skills and abilities. For example, women say "I'm sorry" without actually apologizing and tend to use an indirect manner of speech. These styles make women appear less confident, competent, and professional. However, women who learn to speak like men are accused of being aggressive and unfeminine. Written for the general reader, Tannen's work is entertaining and filled with illustrative conversations. It raises many issues of concern to working women, from knocking against the glass ceiling to dealing with sexual harassment. Unfortunately, Tannen's research has not yet suggested any linguistic solutions. Highly recommended for general public and academic libraries.--Kathy Shimpock-Vieweg, O'Connor Cavanagh Lib., PhoenixCopyright 1994 Reed Business Information, Inc. --This text refers to an out of print or unavailable edition of this title.

I wish I would have read this book 20 years ago. It was an eye-opening experience. As a female executive working in a male-dominated profession, this book shed new light on interactions I've had with male colleagues, bosses and employees where I felt something had been "lost in translation" but couldn't put my finger on why. Put another way, this book teaches you the other gender's "secret language."In a dream world, this would be mandatory reading for all men in the workplace. Males who are not aware of these communication differences are likely not hiring or promoting talented female employees because they misconstrue their politeness for passiveness, or their humble remarks (or even self-degrading remarks) for lack of confidence, etc. As a working woman, reading this book gave me an advantage. After reading it, I find myself using a different communication style now with males at work than I do with females at work. At least now I am aware of how the "female" communication style I naturally use is probably being heard by my male superiors. Likewise, as a boss I've put this book, along with "Who Moved My Cheese?", on the reading list for new hires. Substantively, I felt the book could have used some major editing starting about half-way through where it became a bit tedious. But it's worth the read for the important lessons learned. Lastly, others have criticized this book for not offering solutions to the problem. The solution is awareness. If both genders are aware of these communication differences, the problem is virtually eliminated.

Love this book. If you are a woman in the workplace, and sometimes feel you are having difficulty communicating with your male counterparts (or boss), read this book! I worked in manufacturing, a very predominately male sector, and could not figure out why I was never on the same page as the guys. I read this book and wondered no more. The knowledge I gained of the differences in the way men and women communicate in the workplace has been helpful in many areas of my life.

Fine.

This audio version of Talking From Nine to Five really impressed me. As a middle-aged guy who likes to think of himself as evolving toward enlightenment I learned so much from this about how gender and language influences day to day interactions and discourse. This work has a wonderful balance of scholarship and accessibility. It is easy to listen to, incredibly interesting and captivating, and offers its pearls without resorting to dogmatism or being in the least bit pedantic. In fact, I found the spirit behind Dr. Tannen's book to be quite generous and embracing. Last, the reader of this audio is to be commended for her wonderful rendition. The pace of the reading, the inflection, the tone... all were really right on and made the entire experience even better. As soon as I finished listening to the book, I re-started it and listened again, and then loaned it to a colleague. Highly recommended!

Well written, well researched and fascinating illumination of the differences in communication styles and intentions between men and women. Very helpful if you work with people, let alone are in a family living situation.

Best book for ANY woman who is trying to succeed in corporate America! I read it 25+ years ago and just sent it to my granddaughter in college. She loves it.

As a female executive, I found the contents of this book right on point! I also was able to take away several new insights for why things happen from business conversations that can be confusing and frustrating to someone trying to navigate the waters to the top. This is a book for both men and women to read. The conversational rituals and assumptions people make about their effectiveness can be vastly improved with the insights put forth in this book.

Many instructive examples of how men and women's talk to or at each other without actually communicating.

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